



are pleased to present

the POWER of
angel
Investing

DUE DILIGENCE WORKSHOP

May 16, 2007
1:00 p.m. to 5:00 p.m.

VisTaTech Conference Center Manager
Schoolcraft College
18600 Haggerty Road
Livonia, MI 48152-2696
www.schoolcraft.edu

A program of

Ewing Marion

KAUFFMAN
Foundation

Program Sponsors



Who Should Attend?

- Members of angel groups who have completed the Power of Angel Investing overview seminar or have made five to ten angel investments.
- Investors who are interested in learning more about the specifics of angel investing.

What is the Format for This Workshop?

The Due Diligence workshop is a half-day educational opportunity for angels with some investing experience. Experts from the local angel group will review a standardized due diligence checklist and then develop a specific checklist for an angel deal. Attendees will also participate in break-out sessions and develop due diligence checklists as a case study exercise. A comprehensive workbook will be provided participants.

To provide adequate opportunities for interacting with the experts and other participants, registration will be limited to 30 individuals.

Who is the Faculty for This Workshop?

This workshop features local experts in high growth ventures and early stage investing opportunities, including senior members of the angel organization with diverse investment experience, local legal and venture experts. They will be led by John May.

John May is the founder and managing partner of New Vantage Group, a Vienna, Virginia-based firm that creates innovative channels to direct private equity into early-stage companies. He is an authority on “angel” investors. New Vantage Group administers four regional angel groups—the Dinner Club, eMedia Club, the Washington Dinner Club, and the newly formed Active Angel Investors and has joint ventures with WomenAngels.net and the CEO Club. John is a co-author of *Every Business Needs an Angel* (Crown Business: 2001) and in 2003, he co-edited the book and multimedia CD entitled *State of the Art: An Executive Briefing on Cutting-Edge Practices in American Angel Investing* (Darden Publishing: 2003).

John has extensive experience with venture funds, and is managing general partner of Calvert Social Venture Partners LP, the Mid-Atlantic Fund of Funds, LP, and an advisor to the Women's Growth Capital Fund, the Next Generation Fund, and Solstice Capital.

John is chairman of the Angel Capital Association, a program of the Ewing Marion Kauffman Foundation. He is a board member of the Mid-Atlantic Venture Association, Mindshare, and the Conservation International's Verde Fund.

In the fall of 2002, the Batten Institute at the University of Virginia's Darden School of Business appointed John as a "Batten Fellow" and in January 2004, he became the part-time director, Northern Virginia Initiative of the Darden Graduate School of Business Administration, University of Virginia and a UVA faculty member.



What is the Cost to Attend This Workshop?

The registration fee for this seminar is **\$110** for Members of local Angel organizations and **\$150** for others. Registration is limited to 30 participants.

How Do I Sign Up for This Workshop?

To register complete the application on the next page, attach a check (no credit cards) for the appropriate amount and mail it to:

**Registration
Power of Angel Investing – Due Diligence
568 Woodway Court, Suite 1
Bloomfield Hills, MI 48302**

For more information contact:

David Weaver, Great Lakes Angels, dweaver@glangels.org, 248-540-3758



Due Diligence Workshop – Registration Form

Name: _____

Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Belong to Angel organization (yes/no)

Org Name _____ Discount code _____

(Contact your organization to obtain code)

_____ Registration at **\$ 150**

(non-members)

_____ Registration at **\$ 110**

(member discount)

Signed: _____

If registering for more than one person – indicate all names and companies.

All areas must be completed

Make checks payable to: **Great Lakes Angels**
